



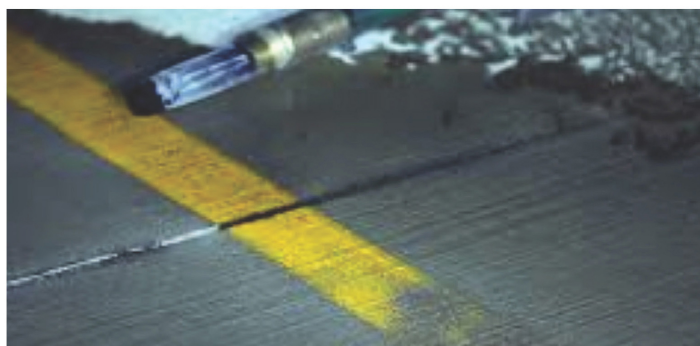
WELLINGTON
ENVIRONMENTAL

News

Commercial / Residential Services

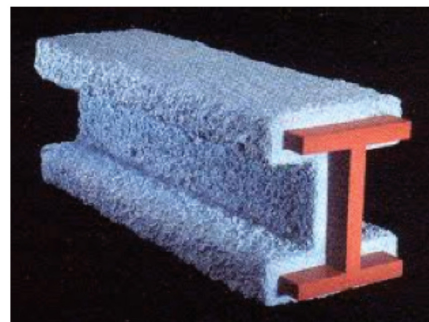
Dustless Blasting – Solutions Others Can't Match

Adding Dustless Blasting equipment and services to our line up proved beneficial for clients immediately. This high-powered equipment allows for us to quickly remove paint coatings and grime from all types of surfaces. We can quickly remove paint from concrete, brick, steel, aluminum and other surfaces without damage. Perfect for preparing surfaces for new coatings or removing unwanted graffiti, or when striping needs to be changed



Fireproofing Services

As a Carboline[®] certified applicator, we have applied fireproofing to numerous Fortune 500 facilities, hospitals, and commercial office buildings. The reason customers continue to call us



– we are experts at application but also in cleaning up afterwards. Most fireproofing contractors leave the site and other installed equipment dirty and full of over-spray. Not us!

Call us for pricing on your next project and you will stop calling competitors.

We can safely remove Vermiculite from your attic.

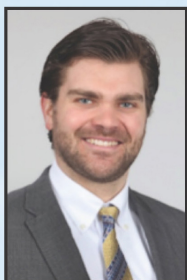
When Vermiculite is identified in an attic - there is only one company to call: Wellington Environmental. Our innovative equipment allows us to vacuum existing attic insulation and vermiculite directly from the attic to containers located outside the home. No mess or unnecessary traffic inside your home. We also know a secret that may get you back 55% of the cost of removal and re-insulation.

***Call our office for details today –
314-644-4930 or Toll Free at:
1-866-321-0482***



Vacuum hose directly from the attic to outside located containers means no inside mess for homeowners.

People Profiles



Austin Doss, MEE
Engineering Solutions Manager

Austin is involved in all aspects of the company's services including sales, engineering, remediation and management. Prior to joining Wellington Environmental, Doss was a graduate teaching assistant of thermal dynamics

at Missouri University of Science and Technology in its Civil, Environmental, Architectural Engineering Department. During graduate school Austin interned for the Engineering Division of the City of Rolla's Public Works Department where he developed Stormwater Pollution Prevention Plans for the Rolla National Airport and Rolla Public Works.

Doss graduated from Missouri University of Science and Technology with his master's degree in environmental engineering. He also holds a bachelor's degree in physics. Austin was also a defensive tackle playing his college football career at William Jewell College.



Julie Thompson
Accounts Receivables & Billing Manager

Julie originally was recruited to help with Accounts Receivables but quickly grew into additional roles due to her extensive experience in accounting solutions.

Julie graduated from Missouri State University with a bachelor's degree in Accounting and brings 22 years of experience in serving clients. In addition to her accounting skills, Julie has a background in sales and teaching companies on converting to Green products, a perfect fit for an environmental services company.



David Blough
Environmental Solutions Manager

David is involved in all aspects of the company's services including sales, infection control prevention and mitigation and environmental remediation management.

Prior to joining Wellington Environmental, Blough served in operations and project management roles within restoration and construction firms throughout the greater St. Louis region. He brings with him an extensive background in directing environmental inspection, mitigation, remediation and specialized cleaning and disinfection services for commercial and residential facilities. Blough received his bachelor's degree from Missouri Baptist University, and holds multiple certifications from the Institute of Inspection, Cleaning and Restoration Certification (IICRC) as well as a Certified Mold Inspector and expert in Meth Lab decontamination.



Thom Wellington has been a regular contributor to *Healthcare Business News*™ writing articles concerning infection prevention and reducing healthcare associated infections (HAIs).

Training Programs

Virtual Replaces In-Person

Great ideas usually come from listening to your clients.

One of our great customers, a realtor agency, contacted us in August and asked if we could put together virtual training meetings for their real estate agents on different environmental issues.

Within just a week we had our first topic ready and delivered it via Zoom to a group of their agents.

As word spread, more and more agencies signed up for these FREE educational classes and class sizes began to swell. By the end of 2020 we had already

trained over 900 people and more are scheduled for 2021. *Lesson learned: Listen to your customers they know what they need!*



Current Virtual Education Class Titles

- **Vermiculite: What you need to know about Vermiculite & Asbestos**
- **Mold Part 1: Understanding Mold for Real Estate Professionals**
- **Mold Part 2: Understanding Mold for Real Estate Professionals**
- **Spotting Underground Storage Tanks (USTs) Before they Bury Your Deal**



Contact me if you are interested in learning how you can receive these valuable FREE courses:
thom@environmentalcare.com



**WELLINGTON
ENVIRONMENTAL**



Contact Us:

314-644-4930
Toll Free: 1-866-321-0482
FAX: 314-644-6744

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Hospital and Surgical Center Reputations Damaged

Operating Rooms – OR Assurance Program would have prevented surprises that closed hospital operating rooms in 2019 and 2020 due to environmental factors that were not detected before it was too late. Our 12-step testing of each OR provides valuable information your State and Accreditation Organization reviews on an annual basis.

Some of the issues our testing has solved:

- Elevated particulate count traced down to HEPA filter frame gaps
- Mold in the Operating Rooms traced down to a leak in a plumbing pipe inside a wall cavity
- Loss of positive pressure in an OR – discovered a damaged return vent register that was broken
- Skin cell fragment counts – traced to a surgeon that was swimming each morning and shedding skin squames into incisions



Contact us to review a sample report, you will be amazed at how reasonable yet valuable our data is to providing a healthy surgical experience.

Hospital ED Decontamination Holding Tanks Filling



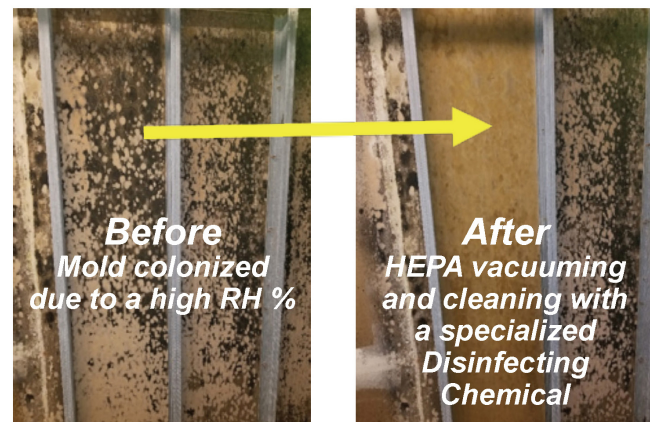
Hospital Emergency Departments are using their decontamination systems more frequently which also means the holding tanks for this process have to be emptied more often. We handle this process for multiple hospitals throughout the midwestern United States.

Contact us for more information:
314-644-4930

Innovation: MOLD

Extensive Product Research and Testing Saves Our Customers Money & Time

Not all mold is the same. Surface mold normally caused by a high relative humidity is different than mold caused by an actual water event. Our research with different chemical formulations has provided significant cost savings for our customers.



Slight staining still present but after we apply an anti-microbial agent the drywall will be properly sealed and safe from re-growth. This new process has already saved our customers tens of thousands of dollars and eliminates the need for drywall removal, replacement.

Call us for an evaluation – we will be happy to show you examples of how this has worked for others.

With Expertise Comes New & Better Solutions



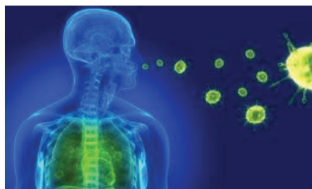
Since COVID-19 took the country by surprise, specialized manufacturers needed experts in Infection Prevention to promote their disinfecting equipment and products. We earned the

distributorship for the Evaclean™ line of disinfection chemicals and the Protexus™ line of battery-operated electrostatic foggers due to our expertise in hospitals and nursing homes. In addition to the line up from Evaclean™, we are the sole distributor of the WE-4 electric backpack foggers.

The Evaclean™ line of disinfecting chemicals offer new technologies that provide better and safer solutions to clients, for instance:

- The disinfectant chemicals are **not** shipped as liquids, saving on packaging, weight, transportation costs, and potential spills. These disinfectants are tablets that are merely mixed with water when you are ready to use them and they offer the same disinfecting qualities that healthcare providers demand.
- Neutral pH – no damage to surfaces, unlike other chemical disinfectants.
- Eliminates dosing mistakes – specific number of tablets are just dropped into either a QUART or GALLON size container. No mixing, no mistakes, no splashing of chemicals.
- *C. diff* kill in 4 minutes with 4306ppm or 10 minutes with 2153ppm.
- EPA approved N List effective against COVID-19.

Do the math – this line of disinfecting chemicals is significantly less expensive than purchasing pre-mixed chemicals and just as powerful.



Infection Control has always been part of our mission for hospitals and nursing homes.

- Writing / Producing ICRA and Infection Control Awareness training programs for hospital vendors and contractors
- Water Management Plans
- Legionella Testing
- IC Validation on Construction Projects

Our first immersion into television advertising began due to the demand for professional disinfecting services.

